

Message Text

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PAGE 01 LISBON 00491 070825Z

15

ACTION EUR-06

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 XMB-01 FAA-00 /015 W

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R 070735Z FEB 74

FM AMEMBASSY LISBON

TO USDOC WASHDC

SECSTATE WASHDC 9097

INFO AMCONSUL OPORTO

UNCLAS LISBON 0491

EO 11652: N/A

TAGS: BGEN, PO

SUBJ: MAJOR PROJECTS: SHORT LIST OF BIDDERS FOR NEW
LISBON AIRPORT

REF: LISBON 25

COMMERCE FOR BIC/MEPD

PLEASE PASS EXPORT-IMPORT BANK

1. AS MEPD KNOWS, NORTHRUP AIRPORT DEVELOPMENT CORP. HAS BEEN DISSOLVED AND THE NORTHRUP - BANCO TOTTA & ACORES GROUP HAS WITHDRAWN AS ONE OF FINALIST BIDDERS FOR NEW LISBON AIRPORT PROJECT. SINCE BANCO TOTTA IS MAJOR BANK FOR POWERFUL CUF GROUP, CUF IS NO LONGER DIRECTLY INVOLVED IN THIS PROJECT. NOTE: CUF IS INDIRECTLY INVOLVED THROUGH ITS ENGINEERING FIRM PROFABRIL WHICH IS PARTICIPANT IN MORRISON KNUDSEN GROUP. CUF REPRESENTATIVES HAVE ASKED COMMERCIAL SECTION TO CONTACT TAMS-BROWN & ROOT GROUP RE POSSIBILITY OF BANCO TOTTA JOINING THAT GROUP. WE HAVE CONTACTED TAMS AND BROWN & ROOT SEPARATELY.

2. COMMENT: IN VIEW OF FACT THAT TAMS-BROWN & ROOT GROUP HAS STRONG CREDENTIALS BUT LITTLE PORTUGUESE CONTENT, WE BELIEVE A PARTNERSHIP WITH CUF WOULD BE A MAJOR ASSET. IN ADDITION TO ASSISTANCE WITH LOCAL FINANCING, CUF WIELDS POSSIBLY THE GREATEST POLITICAL CLOUT IN PORTUGAL.

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PAGE 02 LISBON 00491 070825Z

3. COMMERCE ACTION: AT YOUR DISCRETION AND IF QUERIED BY
TAMS OR BROWN & ROOT, MEPD MAY WISH TO DRAW ON PARAGRAPH
TWO ABOVE. MEPD MAY ALSO WISH TO CONTACT THE OTHER U.S.
ELEMENTS OF NOW DEFUNCT NORTHRUP-BANCO TOTTA GROUP, I.E.
BURNS & MACDONNEL ENG. CO., PAGE COMMUNICATIONS INC.,
WORLD WIDE WILCOX, INC. AND CHASE MANHATTAN BANK, TO OFFER
OUR ASSISTANCE IN HELPING THEM TRY TO RELOCATE WITH ONE
OF REMAINING FINAL BIDDERS.
SCOTT

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Disposition Event:
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